

# PRE-IPO NOTE (28.04.2025)



Basic Parameters		
М Сар.	₹20,500Cr	
СМР	₹1025	
P/E (FY24)	74.55×	
P/B (FY24)	12.16×	
52 W H/L	₹1,100/₹1,025	
Face Value	2	
No. of Shares	20 Cr	

Financials					
Particulars	2021	2022	2023	2024	9MFY25
Revenue	466	761	1,022	1,268	1141
EBITDA	206	240	255	285	370
PAT	188	212	235	275	260
EPS	47	53	11.75	13.75	13

(In Cr)

NSDL vs CDSL - Snapshot			
Metric	NSDL	CDSL	
Year Established	1996	1999	
Promoter(s)	NSE	BSE	
Demat Accounts (Mar'25)	~4 Crore	~15 Crore	
Value of Holdings	₹500 Lakh Crore	₹70+ Lakh Crore	
Focus Segment	Institutional + HNIs	Retail	
Key Revenue Source	PAN/KYC, custody, bank, e-voting	Transaction fees, demat growth	
NPM (FY24)	~22%	~50%	
Listing Status	Unlisted	Listed (since 2017)	

Shareholding		
Others	34.12%	
IDBI Bank Ltd.	26.10%	
NSE	24%	
HDFC Bank Limited	8.95%	
Unit Trust Of India	6.83%	

### **Business Overview**

- Depository Services: Maintains demat securities via DPs (banks, brokers, etc.), reducing risks of physical certificates.
- Transaction Processing: Enables smooth trade settlement: market/offmarket transfers, inter-depository transfers, and corporate actions.
- Value-Added Services : Offers e-voting, consolidated statements, SMS/ email alerts, PAN issuance, and KYC verification.
- Subsidiaries: NDML (e-KYC, insurance repository, academic record verification); NSDL Payments Bank (banking services).

## **Investment Rationale for NSDL**

- Established Legacy & Trust: First depository in India (1996), with over ₹500 lakh crore worth of demat assets (as of Dec 2024).
- Diversified Revenue Base : Custody & transaction fees, PAN & KYC services, Banking income via Payments Bank
- Government Contracts: Handles Aadhaar-based e-KYC, PAN card processing — ensuring recurring fee income & strategic positioning.
- Tech-Driven Infrastructure : High-reliability tech framework crucial for institutional flows and corporate actions.
- Upcoming IPO Opportunity: NSDL's IPO, likely in FY25–26, could replicate CDSL's success post-listing in 2017.

# Why is CDSL's NPM (Net Profit Margin) ~50% vs NSDL's ~22%?

Factor	CDSL	NSDL
Business Focus	Pure-play depository	Diversified into banking, KYC
Cost Structure	Lean operations	Higher cost base (subsidiaries)
<b>Customer Base</b>	Retail, high-volume, low-cost	Institutional, Iow-volume
Revenue Mix	High-margin transactional income	Regulated/low- margin services
Operating Leverage	Scales better on fixed infra	Diluted by varied business ops

# **Conclusion**

#### **CDSL**

Mcap: ₹27,000 Cr FY25E PAT: ~₹**550 Cr** 

P/E:~50×

### **NSDL**

As per 9MFY25 numbers, NSDL has reported consolidated revenue of ₹1,056 crore and PAT of ₹257 crore. If we annualise this, the estimated PAT for FY25 could reach ~₹340 crore. With ~20 crore outstanding shares, the market capitalization and implied P/E ratios at different price points are;

Stock Price	Mcap (₹ Cr)	Implied P/E
800	16,000	46×
900	18,000	52×
1000	20,000	58×





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